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1 JENNIFER PANAGOULIAS  
2 IN THE UNITED STATES DISTRICT COURT  
3 FOR THE SOUTHERN DISTRICT OF NEW YORK  
4  
5 UMB BANK, N.A., as Trustees  
6 Plaintiff  
7 Civil Action No.  
8 v. 15 Civ. 08725 (GBD)  
9 SANOFI  
10 Defendant

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12  
13

14 C O N F I D N E N T I A L  
15 VIDEOTAPED DEPOSITION OF  
16 JENNIFER PANAGOULIAS  
17 Boston, Massachusetts  
18 Wednesday, November 1, 2017  
19  
20  
21

22 Reported by:  
23 Deborah Roth, RPR-CSR  
24 Job No. 130152  
25

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2 affairs.

3 Q. So your regulatory affairs  
4 coursework, in that course, did they provide  
5 you materials, you know, did that  
6 organization provide you materials and  
7 guidance as part of that course?

8 A. Yes. Yes.

9 Q. And was that through the organization  
10 that certified you or through Northeastern?

11 A. That was through Northeastern.

12 Q. So it was Northeastern material and  
13 not from the regulatory entity that  
14 ultimately issued the certificate?

15 A. It was -- no, it was not the institute  
16 that issued the certificate.

17 Q. And can you briefly -- can you go  
18 over your professional history, starting  
19 post college?

20 A. Post college, I work for a few years  
21 in two different law firms in Boston as a  
22 paralegal assistant before transitioning  
23 into regulatory affairs in 1998.

24 Q. And what was your first role in  
25 regulatory affairs?

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2 A. I was the assistant to the head of the  
3 regulatory affairs department at the time.

4 Q. The regulatory affairs department --  
5 were you with Genzyme?

6 A. At Genzyme.

7 Q. Okay. So you've been at -- you  
8 started at Genzyme beginning in 1998?

9 A. That's correct.

10 Q. Okay. And how have you -- how, if at  
11 all, did your positions change after you  
12 began at Genzyme?

13 A. I started as the assistant, and I was  
14 in that role for, I believe, six months, and  
15 then I was promoted to a regulatory affairs  
16 operations associate, and I began working in  
17 an operational capacity, to support  
18 publication of submissions, INDs and BLAs,  
19 for various product lines through the  
20 company.

21 From that I progressed to an  
22 associate position, where I had  
23 responsibility for development programs in  
24 the rare disease unit, and I continued in  
25 various capacities, where I progressed

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2 through, you know, different levels, if you  
3 will, at Genzyme, until I left the  
4 organization in 2015, at which time I was  
5 associate vice president and therapeutic  
6 area head for MS Neurology.

7 Q. And in your -- why did -- when did --  
8 or sorry, withdrawn.

9 Why did you leave Sanofi Genzyme  
10 in 2015?

11 A. I think I had been there for 17 years,  
12 and I thought that my career would benefit  
13 from having some other experiences at  
14 different companies, working in either  
15 various therapeutic areas or just  
16 understanding different company culture.

17 Q. And where did you work next?

18 A. Alnylam.

19 THE COURT REPORTER: I'm sorry?

20 THE WITNESS: Alnylam.

21 Q. Sorry. I'm sure I have the  
22 information.

23 What did you do in your next role?

24 A. I was a regulatory -- global  
25 regulatory affairs lead for several of their

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2 She did not have a counterpart, um, at  
3 Sanofi, because the organization was  
4 structured I think differently at Sanofi,  
5 but there was a head of global regulatory  
6 affairs for the entire Sanofi group.

7 Q. And who was that person at the time  
8 Ms. Williamson left?

9 A. Hilary Malone.

10 Q. And was there -- who was the person  
11 who filled that role prior to Ms. Malone  
12 having that position?

13 A. Richard Gural.

14 Q. So can you discuss your role with  
15 respect to the drug alemtuzumab at Genzyme?

16 MR. NEUWIRTH: Objection to the  
17 form.

18 You can answer that to the best of  
19 your ability.

20 A. My role in regulatory affairs?

21 Q. Yes.

22 A. I was responsible for global  
23 regulatory strategy, leading to the  
24 registration of Lemtrada.

25 Q. So was that always your role or

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2 did that become your role at a particular  
3 time?

4 A. It became my role in 2009.

5 Q. So prior to 2009, what was your  
6 responsibility with respect to the  
7 alemtuzumab?

8 A. I had very limited involvement before  
9 2009.

10 I was working prior to 2009 in the  
11 rare disease group, and I had responsibility  
12 for the development of Myozyme and Lumizyme  
13 and other products for Pompe disease within  
14 Genzyme. And for a short time in 2006 I  
15 covered for the individual that was  
16 responsible for Lemtrada while she was on  
17 maternity leave. So for approximately three  
18 to four months I helped out while she was  
19 away.

20 Q. So was -- in 2009, when you started  
21 working on the alemtuzumab, was that your  
22 first exposure to a multiple sclerosis drug?

23 A. And what do you mean by "exposure"?

24 Q. Professional work concerning the  
25 potential approval of a multiple sclerosis

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2 Is your testimony that EDSS had  
3 components of which were subjective?

4 A. Yes.

5 Q. And were there other endpoints that  
6 were objective?

7 A. MRI was an objective endpoint.

8 Q. Any others that you recall?

9 A. We had -- all of the pharmacodynamic  
10 endpoints are objective.

11 [REDACTED]

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2 [REDACTED]

3 Q. I am going to hand you what has been  
4 previously marked Plaintiff's 33.

5 (Exhibit 33 was introduced.)

6 Q. And these are the meeting minutes  
7 from the March 10, 2014, Type A meeting,  
8 correct?

9 A. Uh-huh.

10 Q. You can take a look and let me know  
11 when you're ready to discuss.

12 A. (Witness reviews document.)

13 Uh-huh.

14 [REDACTED]

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